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Sales Proposal			
Brighton Office 1291 Rickett Road Brighton, MI 48116 Tel: 800-624-6315 Fax: 810-844-0920		Sales Rep Jon Harts +1 219 6618964	Date: 2/8/2016 Proposal #: 41501 Total Pages: 1
		Estimator Jim Kennedy	

Proposal Submitted to:	Project Information:
Account: Terramark Contact: Mark Kaltsas mark@terra-mark.com Phone: +1 952 2922458 Fax: Address: Minneapolis, MN	Project: 41501 - Terramark - Level 3 SLH Desc: Level 3 SLH City: State: MN

Proposal Valid for:	Leadtime	Payment Terms	Shipment Terms
30 Days	4-6 Weeks Receipt of Approved Drawings	Pending Credit Approval	Negotiated Freight

Base Proposal		
Item #	Description	Price
1	Supply only quantity 1 horizontal sliding window 72" x 42" fabricated using 1-1/4" CLEAR SP-1250 LEXGARD LAMINATE - UL 752 LEVEL-3. System to include quantity 1 recessed stainless steel deal tray, quantity 1 No. 6-D stainless steel talk thru, Lawrence Brothers top track, all aluminum channel and hardware required for a complete installation by others. Shop drawings included.	\$ 3,776
2	Estimate freight to Minneapolis, MN	\$ 250
Total Base Price		\$ 4,026

Name:	Title:	Signature:	Date:

Exclusions, Qualifications, and Disclaimers – Product and Installation Services

Price does not include applicable taxes.

Insulgard will provide required fasteners, setting blocks, gaskets, caulk, and shop drawings reasonably contemplated under this Proposal. Anchoring is not provided by Insulgard unless specifically called out in the Proposal.

Components and Insulgard product assemblies are designed to meet the specified UL Levels of protection as per the applicable data sheets and test reports. Hardware, door closers, etc. are not designed to meet specified UL Levels unless specifically called out in the Proposals.

Note that not all ballistic components are forced-entry tested/rated. The applicable data sheet will identify those components that are forced-entry tested/rated.

Unless otherwise specifically stated herein, Insulgard does not perform nor certify to any other building code requirement including but not limited to impact, pressure, and cycling requirements.

This Proposal does not include landscape repair, patching and painting, electrical matters, utility issues, furniture removal/replacement, demolition, carpet removal/reinstallation, security system installation, or any other costs or services not specifically set forth in the Proposal.

Insulgard shall be entitled to an equitable increase in compensation resulting from delay, disruption, interference, or other impairment of Insulgard's work caused by the Customer or any third party working directly or indirectly on behalf of the Customer other than a third party working on behalf of Insulgard.

Adjacent substrate (e.g.: surrounding building components) must be adequate to support all imposed loads transferred from glazing/framing systems through the use of standard anchorage fasteners.

Insulgard shall have no responsibility for or duty in connection with any site condition not ascertainable through visual inspection.

Actual blast testing is not available with this Proposal. Blast calculations are job and site specific and cannot be performed until shop drawings and site conditions are complete and verified by the customer. Insulgard will provide final shop drawings based on the final calculations.

Components and Insulgard product assemblies will meet the specified FEMA/ICC ratings as per the applicable data sheets and test reports. Anchorage calculations are job and site specific and cannot be performed until shop drawings and site conditions are complete and verified by the customer. Insulgard will provide final shop drawings based on the final calculations.

Customer is responsible for providing accurate take-off for this Proposal. If drawings are a part of this Proposal, written verification by the Customer of all measurements is required

prior to fabrication. Insulgard is not responsible for any errors related to take-off or Customer-verified information.

This Proposal is solely based upon information received prior to the date of this Proposal. Inaccurate or unavailable information, including but not limited to substrate, anchorage, or adjacent materials, that must be included in our shop drawings for third party analysis/approval may result in Proposal modifications as initially set forth which may lead to cost or timing changes different than as set forth in this Proposal.

Performance of work is contingent upon meeting the requirements of the parties in an economical and reasonable manner. Either party may request adjustments to the pricing if in its sole judgment, conditions have changed significantly since the acceptance of this Proposal (by the placement of an order by Customer or otherwise). If after thirty (30) days the parties do not agree to the adjustments, or when the requested adjustment has been rejected whichever comes earlier, the requesting party may terminate this agreement by giving sixty (60) days written notice.

No decision, opinion, determination, or direction of the Customer or any third party working directly or indirectly on behalf of the Customer shall be final or binding if biased, contrary to or inconsistent with the plans and specifications governing the work, erroneous, or in bad faith.

Unless otherwise specifically agreed to in writing, Insulgard shall have no obligation to perform in increments quantities or portions of the work that Insulgard plans to perform in a single operation or a single mobilization; nor shall Insulgard have any obligation to perform work in a different sequence than planned by Insulgard.

Title shall transfer and Insulgard shall be entitled to invoice Customer upon completion of services and all payment terms shall be based on the date of invoice. Insulgard waives no legal rights, including, without limitation, lien rights, but shall solely provide partial lien waivers to the extent Insulgard receives payment.

In the event work is terminated for any reason prior to completion by Insulgard, the Customer shall be responsible for and agrees to promptly pay all costs reasonably incurred by Insulgard, including finished materials and work in process, prior to the date of termination.

Insulgard products carry a one year warranty unless otherwise specified on an applicable data sheet. Insulgard will pass through all applicable manufacturer/vendor warranties. See the Insulgard's Terms and Conditions of Sale attached to this Proposal and available at www.insulgard.com and incorporated herein by reference for more details.

Given the special nature of the products requested by Customer and notwithstanding anything provided to Insulgard by the Customer to assist in developing this Proposal, this Proposal may vary from the exact specifications and requirements set forth in Customer documentation. Customer, by accepting this Proposal, agrees that this Proposal exclusively shall govern and any additional or conflicting technical requirements provided or referenced by Customer are expressly rejected and null and void.

By placing an order based on this Proposal, you acknowledge and accept Insulgard's Terms and Conditions of Sale and such order is limited exclusively to those Terms and Conditions and this Proposal; terms and conditions on any Customer-provided document are hereby

expressly rejected unless specifically included as a part of this Proposal. No changes to such Terms and Conditions or this Proposal will be effective unless approved in writing by Insulgard.

INSULGARD MAKES NO WARRANTY OR GUARANTEE, EXPRESS OR IMPLIED AS TO THE EFFECTIVENESS OR SAFETY OF ANY DESIGN INCORPORATING INSULGARD PRODUCTS, SERVICES OR RECOMMENDATIONS. EXCEPT AS PROVIDED IN SELLER'S STANDARD CONDITIONS OF SALE, INSULGARD SHALL NOT BE RESPONSIBLE FOR ANY LOSS RESULTING FROM ANY USE OF ITS PRODUCTS OR SERVICES DESCRIBED HEREIN. Each user is responsible for making its own determination as to the suitability of Insulgard's products, services or recommendations for the user's particular use through appropriate end-use testing and analysis.

Unless otherwise agreed to in writing, each item and service Insulgard provides is a "commercial item" as defined in FAR PART 2, 2.101 and is provided in accordance with FAR Part 12 and, if the order is for a subcontract, in accordance with FAR 52.244-6. If the reasonableness of the price cannot be established through adequate price competition, or if cost or pricing data should be required for any other reason, or if the item or service cannot be considered a "commercial item," Insulgard may immediately cancel any transactions related to this Proposal without penalty or further obligation or liability. Other than those clauses set forth in 52.212-5(e), no other FAR or FAR Supplemental clause shall apply, including but not limited to those referencing DPAS Priority Ratings.

In the event that products are being exported, this Proposal is expressly contingent upon receipt of applicable licenses for export. In the event that such licenses are not approved, this Proposal and any related transactions shall be null and void and of no effect.